

# Our dream, a healthier society



## PharmEvo (Pvt) Ltd.

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# About Group



**Premier Sales  
(Pvt.) Ltd**

Established in  
1971.

FMCGs and  
Pharmaceuticals  
Distribution.



**PharmEvo  
(Pvt.) Ltd**

Established in  
1999.

Manufacturing  
and Marketing  
of  
Pharmaceuticals  
Products.



**Shield  
Corporation  
Ltd**

Acquired by  
2003.

Manufacturing  
and Marketing  
of Baby Care  
and Oral Care  
Products.



**Zaman Textile  
Mills Ltd**

Acquired by  
2002

Manufacturer &  
Exporters of  
Home Textile &  
Fashion Textile



**Ehad  
Healthcare**

Services of  
Community  
Pharmacy ,  
Consultant  
Clinics & Labs  
Services



**QNE**

Established in  
2015

Online  
Marketplace for  
Consumers and  
Healthcare  
Products

# Group Strengths

## OUR STRENGTHS



**HR** Total Group employees  
around **10,000+**



**Distribution Network**  
5,000 SKU's, 800 vans  
5,500 Sale Personnels  
34,000 Pharmacies, Institutes & Doctors



**TURNOVER**  
Groups Turnover of  
**USD 800 Million**



# PREMIER SALES (PVT.) LTD.

**Pharmvo**<sup>®</sup>  
Our dream, a healthier society

Pharma  
Division



Asian Continental



BD



BARRETT  
HODGSON



GE Healthcare

GENiX



HELIX  
PHARMA



Indus  
Pharma



# PREMIER SALES (PVT.) LTD.

**Pharmvo**<sup>®</sup>  
Our dream, a healthier society





# ABOUT PHARMEVO

## About Us

- Our journey started in 1999.
- Karachi, Pakistan based renowned Pharmaceutical Manufacturing and Marketing company.



## Vision

Our dream is to build a healthier society by becoming a leading and socially responsible global company through innovative solutions.



**PHARMEVO'S VALUE**



# PharmEvo Team



**Derek Evans**

Chairman



**Haroon Qassim**

Managing Director



**Jamshed Ahmed**

Deputy CEO



**Nadeem Rehmat**

COO

More than 2,101 team members



# MANUFACTURING





# MANUFACTURING

## Oral Solid Dosage Form (OSD)



Tablet | Capsules | Liquid  
Syrup | Dry Powder  
Suspension | Powder Sachet

## Topical Preparation



Ointment

## Cephalosporin



Tablet | Capsules | Dry  
Powder Suspension | Dry  
Powder Injection

## Nutraceuticals



Tablet | Capsules | Liquid  
Syrup | Soft gel | Powder  
Sachet

# HEALTHCARE PORTFOLIO



## Pharmaceuticals

Biotech | Oncology | Rx



## Nutraceuticals

Dietary & Herbal Supplements



## Nutrition's

Infant Formulation



## MedTech

Blood Pressure/Glucose  
Monitoring | Nebulizers





# HEALTHCARE PORTFOLIO

150+

Revolutionary  
Pharmaceutical  
Products

products only available in countries  
where patent is not applicable



45+

Advance Health  
Care Products



5+

Modern Medical  
Care Devices



# Business Alliances





# National Business Performance

IMS Health & Quintiles are now  
**IQVIA**<sup>™</sup>

**21st**

Q1 – July : MAT Ranking **21<sup>st</sup>**

**1.5%**

Q1 – July : MAT Share **1.5%**

**14%**

CAGR 5 Years: **14%**

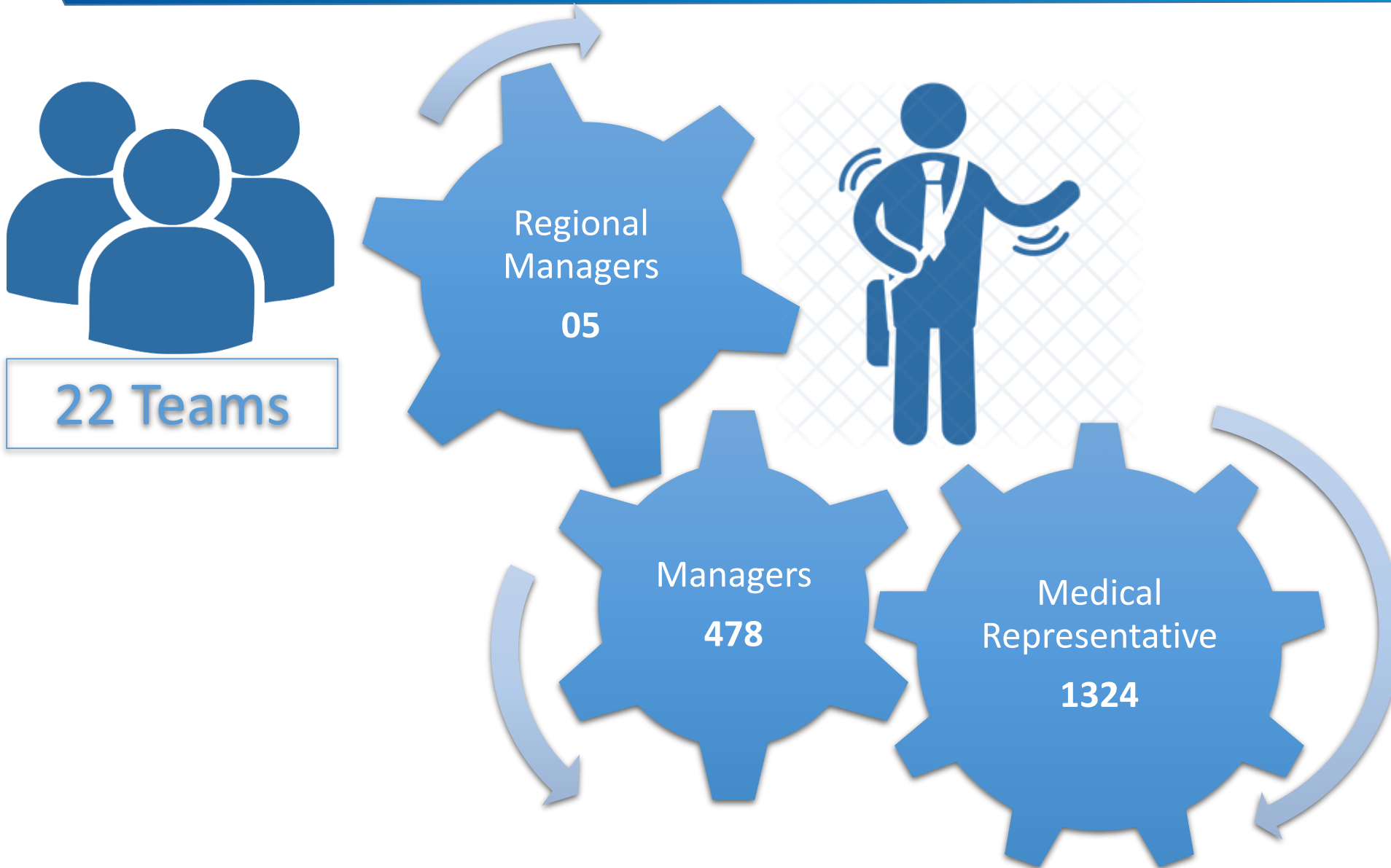


**Cardio 55%, Diabetes 18%, Ortho 13%, Gastro 2%, Gynae 6%, Peds 4% and Psych 3%**

**Rs.**

Annual Turnover – **PKR 9 Billion**

# Field Force – National





# GLOBAL PRESENCE



## South Asia



Sri Lanka | Maldives

## Central Asia



Afghanistan | Uzbekistan

## Central America



Guatemala

## South East Asia



Vietnam | Cambodia | Philippines | Myanmar

## Middle East



Qatar | Iraq

## Africa

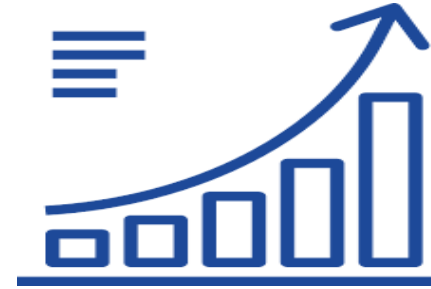


Nigeria | Kenya | Cote d'Ivoire | Mali | Congo | Benin

# International Business Performance



Turnover : \$ 5.5 Million



CAGR 5 Years : **34%**



Market Presence : **17**



Reg. Approval: **+300**



Team: AFG – **58** | SL - **22**



Pipeline Market: **30+**



# PharmEvo CSR Activities

## Realizing the Dream of a Healthier Society

### SOME OF OUR CSR PROJECTS

1. Indus Hospital & National Institute of cardiovascular diseases  
Hospital Management System making paper less environment.
2. Dow University of Health Sciences
  - Learning Resource Center
  - Career Counseling
  - Clinical Research Center
3. Clinical Research Grant for Young Researchers
4. King Edward Medical University
  - Learning Resource Center
5. Pharm Assist
  - Durg Poison Information Center provides reliable, authentic and accurate drug & poison related information and (Adverse Drug Reaction Reporting) System.
  - All queries are answered by a qualified Pharmacist. (0800-82222)
6. Career Counseling Workshops
7. Merit Scholarships for Medical Students
8. Ward Renovation in Public Hospitals



**UNIVERSITY  
OF LONDON**

**Academic Linkage:**  
UCL School of Pharmacy,  
University of London

